



# AN PHAT HOLDINGS



AN PHAT HOLDINGS

01


EVENTS 2018

02

PLAN 2019  
VISION 2020 -2025

03





# PART I: AN PHAT HOLDINGS

The image is an aerial photograph of the An Phat industrial park. A large, U-shaped warehouse complex with a light blue roof dominates the center. In the middle of the U-shape is a large, calm pond. To the left and right of the pond are parking lots filled with numerous trucks and stacks of white materials, likely construction materials. In the foreground, there are several smaller, modern-looking buildings with dark roofs, surrounded by palm trees and landscaped grounds. The background shows a vast, flat landscape with some distant hills and a small town or village. The sky is clear and blue. The text 'PART I: AN PHAT HOLDINGS' is overlaid in the center of the image, enclosed in a white rectangular border.



SEPTEMBER  
2002

27

# HISTORY



2002

Anh Hai Duy Limited as the precursor of An Phat Holdings was established



2005

The first factory in Haiduong came into operation



2009

- An Tien Industries, previously known as An Phat Yen Bai Plastic and Mineral JSC was incorporated
- Stunning growth from export markets namely EU, Asia, US



2010

- Listed on HNX (Ticker: AAA)
- AAA products gained Japanese customers' attention



2017

#1 plastic packaging in SEA  
#1 plastic packaging Vietnam exporter

**TOP 50 VIETNAM BEST GROWTH  
VIETNAM FORTUNE 500**



2018

Market and product expansion, becoming the pioneer group to establish high technology and environmental friendly plastics value chain, developing sustainable enterprise ecosystem.

# FOUNDERS & BOARD OF DIRECTORS

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Mr Nguyen Le Trung  
Vice President



Mr Pham Anh Duong  
Chairman



Mr Pham Hoang Viet  
Vice President





## VISION

The leading Group in high technology and environmentally friendly plastics in South East Asia

## MISSION

Promote and support Vietnam's plastic industry, enhance the image of high-tech and environmentally friendly made-in-Vietnam plastic products.

## POSITIONING

Become the pioneer Group to establish high technology and environmentally friendly plastics value chain, developing a sustainable entrepreneurial ecosystem.

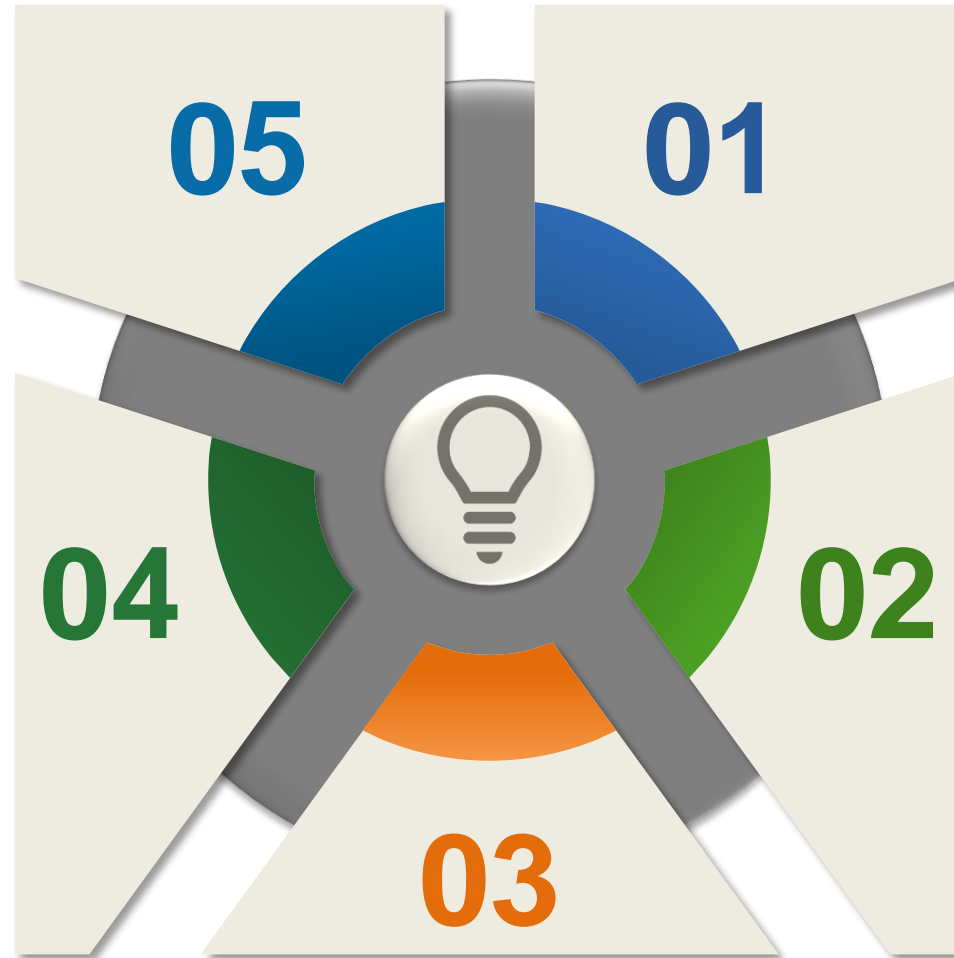
# BUSINESS STRATEGY

## FINANCIAL PRUDENCE

Maintain reasonable financial leverage; control bad debts, make investment decision on comprehensive market research, protecting and enhancing shareholders' value.

## ALLIANCE

Partner with worldwide leaders to facilitate technology transfer, M&A to lengthen value chain vertically and horizontally



## MARKET

Expand production capacity of existing and new products; capture higher market share, and penetrate new market

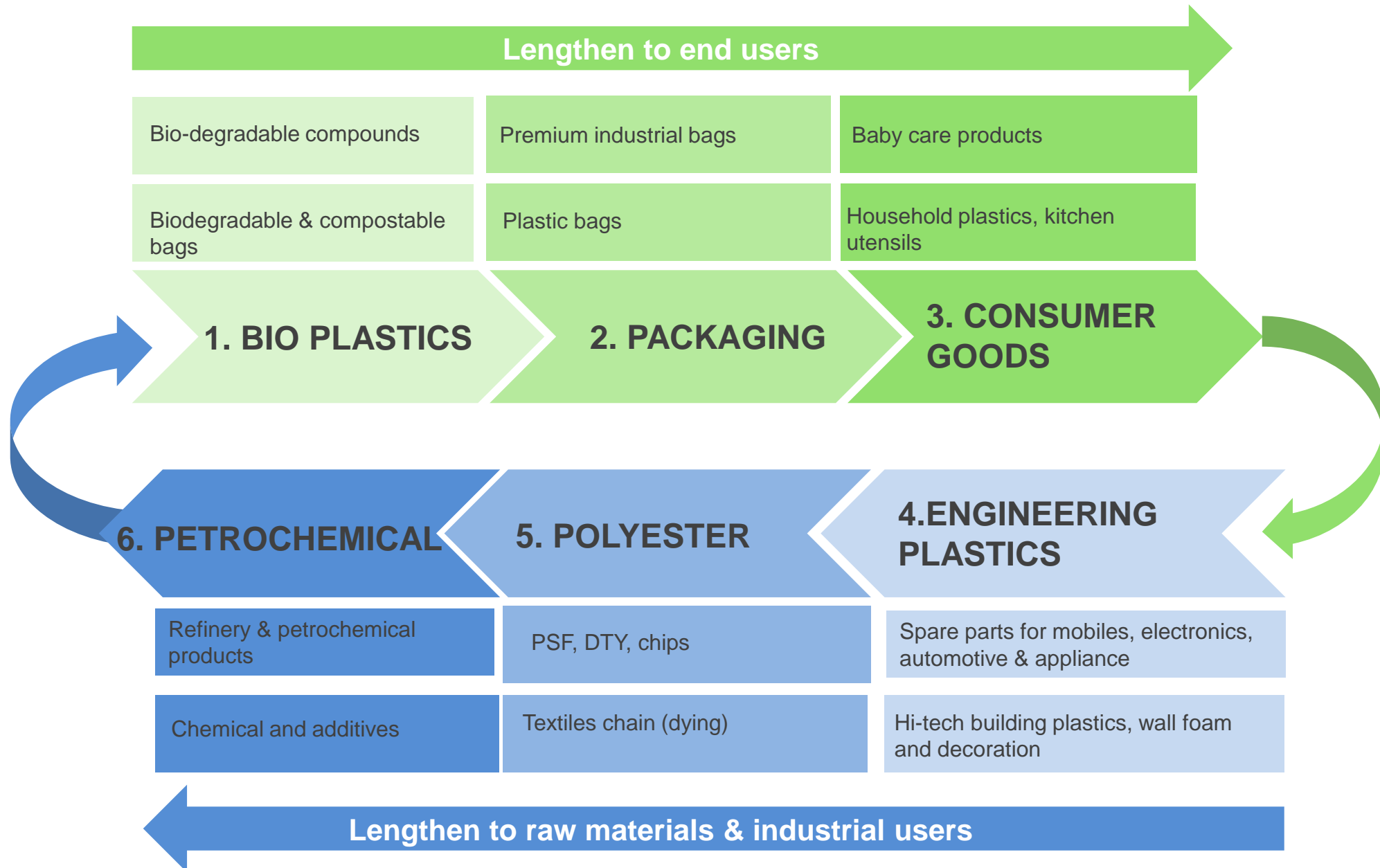
## PRODUCT

Provide high technology and environmentally friendly products; premium services to fulfill highly demanding markets

## CORPORATE CULTURE

Build and promote An Phat unique corporate culture (9G & 9T)

# BUSINESS AREA – PLASTIC VALUE CHAIN





# ENTERPRISE ECOSYSTEM

## Industrial infrastructure

Complete & manage industrial infrastructure which serves as the base for expansion projects of the group.



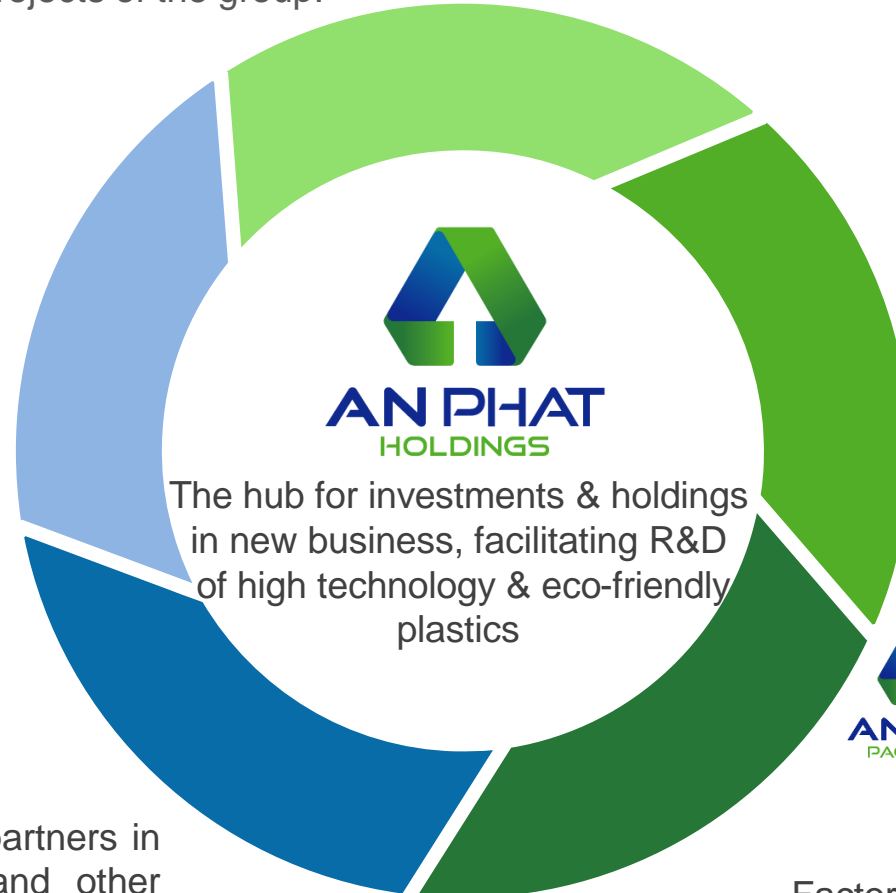
## Logistics

An Tin provides logistics solution for not only An Phat Group but also other customers. Our reliable services go beyond customers' expectation



## Market solution

Provide market solution for customers and partners in plastic industry; provide resin, additives and other chemicals with a wide variety applications while support exports with plastic products



## Raw materials

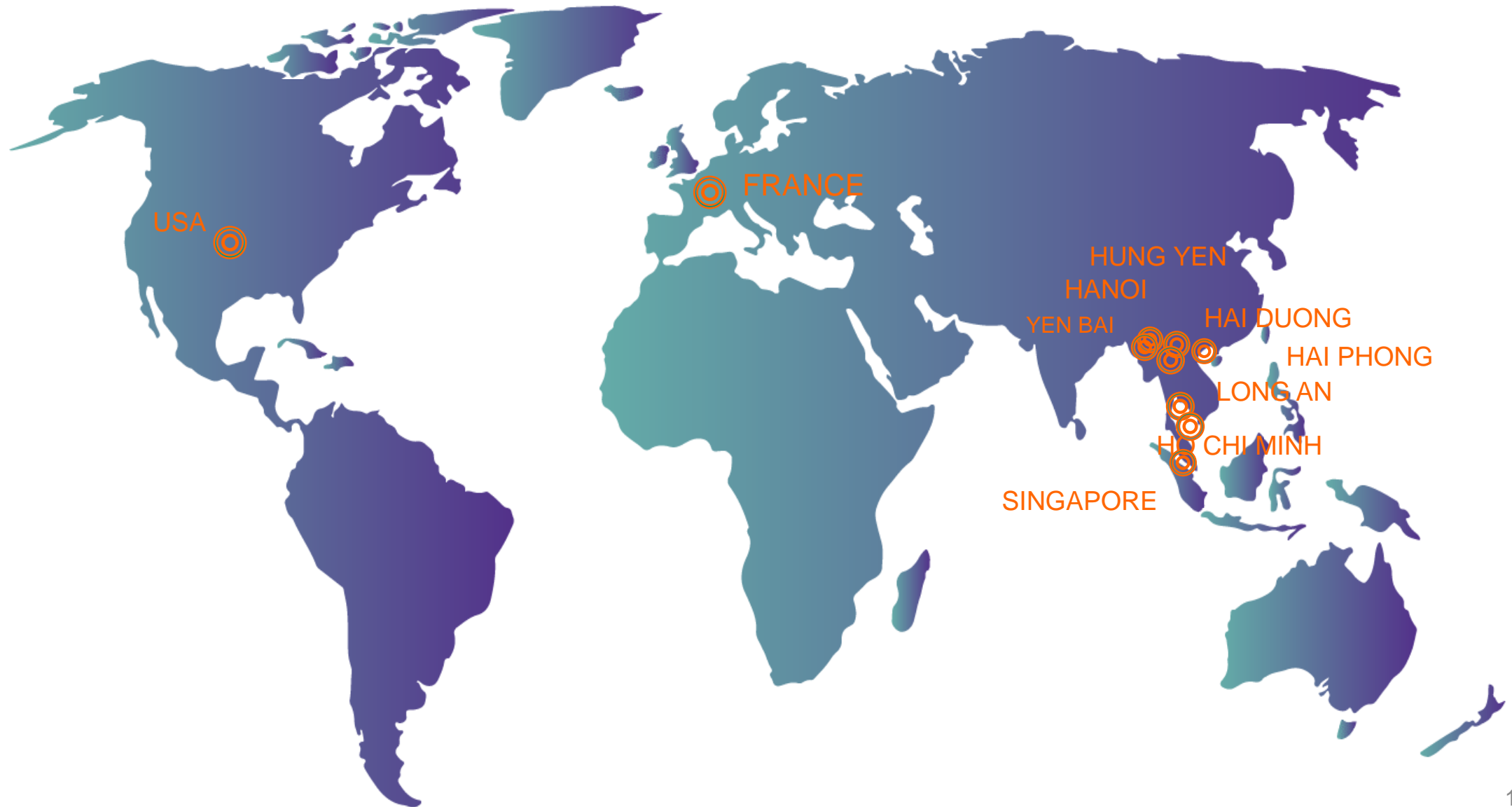
Provide raw materials for plastic industry and textile industry, ensure high quality inputs at competitive price



## Manufacturers

Factories to produce plastic industrial bags, mono-layer bags, injection molding spare parts, building materials

# GLOBAL PRESENCE





## A collage of 15 hexagonal images showcasing various aspects of Anphat Holdings. The images include: a large industrial factory floor with machinery; a group of six male employees in white uniforms giving thumbs up; a warehouse with workers packing boxes; a white semi-truck on a road; a group of five people (three men and two women) in business casual attire; a man in a suit speaking on a video screen with text 'PERCHOIR: FERRAND INVESTI PAR LAREM.'; a man in a yellow shirt and a man in a suit sitting at a table; a woman in a grey uniform and hard hat standing in a factory; a worker in a white lab coat and cap working at a station; two women in white lab coats and caps working with green gloves; a man in a white lab coat and cap working with a pipette; a group of workers in green uniforms and caps in a factory; a group of workers in white uniforms and caps sitting at desks in a classroom; and a group of men in dark suits and hard hats standing in a line. The central image features the 'ANPHAT HOLDINGS' logo in blue and white.

[illegible]

A collage of 15 hexagonal images showcasing various aspects of ANPHAT HOLDINGS. The images include: a large industrial factory floor with machinery; a group of six male employees in white uniforms giving thumbs up; a warehouse with workers packing boxes; a white semi-truck on a road; a group of five people (three men and two women) in business casual attire; a man in a suit speaking on a video screen with the text 'PERCHOIR: FERRAND INVESTI PAR LAREM.'; a man in a yellow shirt and a man in a suit sitting at a table; a woman in a grey uniform and hard hat standing in a factory; a worker in a white uniform and cap working at a station; two women in white uniforms and caps working with green material; a man in a white shirt and glasses working with a machine; a group of workers in green uniforms and caps in a factory; a man in a white shirt and glasses working with a machine; a group of workers in white uniforms and caps sitting at desks in a classroom; and a group of men in dark suits and hard hats standing in a line. The ANPHAT HOLDINGS logo is prominently displayed in the center-right hexagon.

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# MANUFACTURING CAMPUS

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HAI DUONG



HAI DUONG



HAI DUONG



YEN BAI



HANOI



HUNG YEN





# CUSTOMERS & PARTNERS

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An aerial photograph of a large industrial complex, likely a factory or warehouse, with a long, white, curved building. In the center of the complex is a large, calm pond. Surrounding the pond are several smaller, modern residential-style buildings with dark roofs. The background shows a vast green field and distant mountains under a blue sky with scattered clouds. A semi-transparent rectangular box with a thin orange border is overlaid on the center of the image, containing the text "PART II: MEMBER COMPANIES".

## PART II: MEMBER COMPANIES



# AN PHAT HOLDINGS



R&D  
INVESTMENT

INDUSTRIAL  
INFRASTRUCTURE

MATERIALS

MANUFACTURING

MARKET  
SOLUTIONS

LOGISTICS



Incorporated in  
**2017**



Employees  
**100+**



Location  
**148 Hoang Quoc Viet, Cau Giay, Hanoi**



Website  
**<https://anphatholdings.com/>**

The hub for **investments and holdings** in new business, facilitating R&D in high technology & eco-friendly plastics

# AN PHAT COMPLEX



R&D  
INVESTMENT

INDUSTRIAL  
INFRASTRUCTURE

RAW  
MATERIALS

MANUFACTURING

MARKET  
SOLUTIONS

LOGISTICS



Incorporated in  
**2017**



Area  
**46 ha**



Employee  
**6.000**



Ready-to-use infrastructure and facilities

- **FactorySystem**
- **Internal road system**
- **Power station & electricity system**
- **Water Treatment System**



**Km 47 - Highway 5, Viet Hoa Dist,**  
Haiduong city, Haiduong province



# AN TIEN INDUSTRIES (HSX: HII)



R&D  
INVESTMENT

INDUSTRIAL  
INFRASTRUCTURE

RAW  
MATERIALS

MANUFACTURING

MARKET  
SOLUTIONS

DELIVERY



Incorporated in  
**2009**



Listed on HSX  
**Ticker: HII**



Factory  
**02**



**TOP 2 manufacturer**  
of plastic additives



Employees  
**500+**



Website  
<https://antienindustries.com/>

## PRODUCTS



PP additives



PE additives



Calbest



Nano CaCo3



Color additives



# AN SON TEXTILES



R&D  
INVESTMENT

INDUSTRIAL  
INFRASTRUCTURE

RAW  
MATERIALS

MANUFACTURING

MARKET  
SOLUTIONS

DELIVERY



Incorporated in  
2018



Presence  
Hanoi  
Ho Chi Minh  
Hai Phong



Products  
DTY, PSF



Website  
<https://ansontex.com/>



# AN PHAT PLASTIC AND GREEN ENVIRONMENT (AAA)



R&D;  
INVESTMENT

INDUSTRIAL  
INFRASTRUCTURE

RAW  
MATERIALS

MANUFACTURING

MARKET  
SOLUTIONS

LOGISTICS



Incorporated in  
2002



Employees  
2000+



Listed on HSX  
Ticker: AAA



An Dong Industrial Zone,  
Nam Sach, Hai Duong



7 Factories  
98% export



Production capacity  
96,000 tons/year

## PRODUCT



T-shirt Bag



Flat bags



Túi trơn



Zipper bag



Die-cut bag



Garbages  
bag



Drawstring  
bag



Star seal  
bag



Block-  
header bag

# AN VINH INDUSTRIAL PACKAGING



R&D;  
INVESTMENT

INDUSTRIAL  
INFRASTRUCTURE

RAW  
MATERIALS

MANUFACTURING

MARKET  
SOLUTIONS

LOGISTICS



Incorporated in  
2018



Production Capacity  
1200 tons/month



Area  
30,000 m<sup>2</sup>



# AN CUONG BUILDING MATERIALS



Incorporated in  
**2018**



Showroom  
**Hanoi**  
**Ho Chi Minh**



Website  
<https://anprostyle.com/>



Production Capacity  
**1mil m2/year**

R&D; INVESTMENT

INDUSTRIAL INFRASTRUCTURE

RAW MATERIALS

MANUFACTURING

MARKET SOLUTIONS

LOGISTICS

Wallboard, typelines



Floorings



# AN TRUNG INDUSTRIES | INJECTION MOLDING PLASTIC



R&D;  
INVESTMENT

INDUSTRIAL  
INFRASTRUCTURE

RAW  
MATERIALS

MANUFACTURING

MARKET  
SOLUTIONS

LOGISTICS



Incorporated in  
**2018**



Location  
**Haiduong**



Product  
Plastic components for mobiles,  
electronic devices; home  
appliances,...





# HANOI PLASTICS (TICKER: NHH)



R&D;  
INVESTMENT

INDUSTRIAL  
INFRASTRUCTURE

RAW  
MATERIALS

MANUFACTURING

MARKET  
SOLUTIONS

LOGISTICS



Incorporated in  
**1972**



Location  
**Hanoi  
Hungyen**



Factories  
**02**



Product  
**Plastic spare parts for  
automotives, motorbike, pallet, ...**



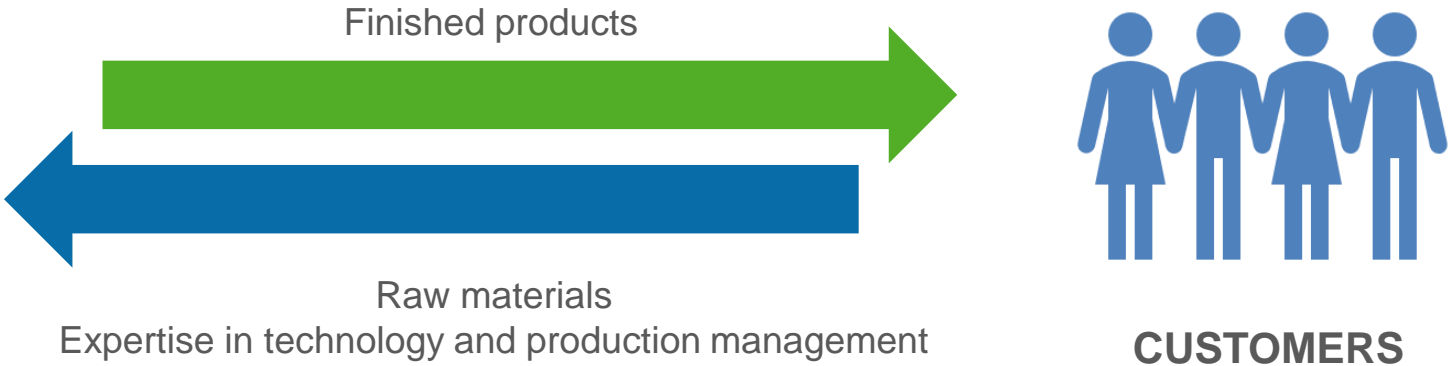
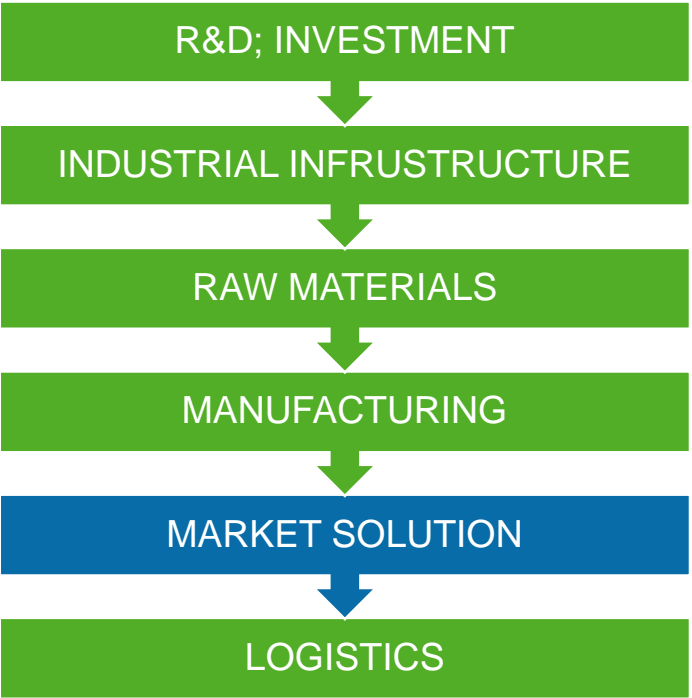




JOINT VENTURE VAPA



**IMPORTER & EXPORTER**



Incorporated in  
**2017**



**Top 2**  
Exporter and Importer of raw materials  
and products in plastic industry



Presence  
**Hanoi**  
**Ho Chi Minh**  
**Singapore**  
**France**



Employees  
**100+**



# AN TIN LOGISTICS



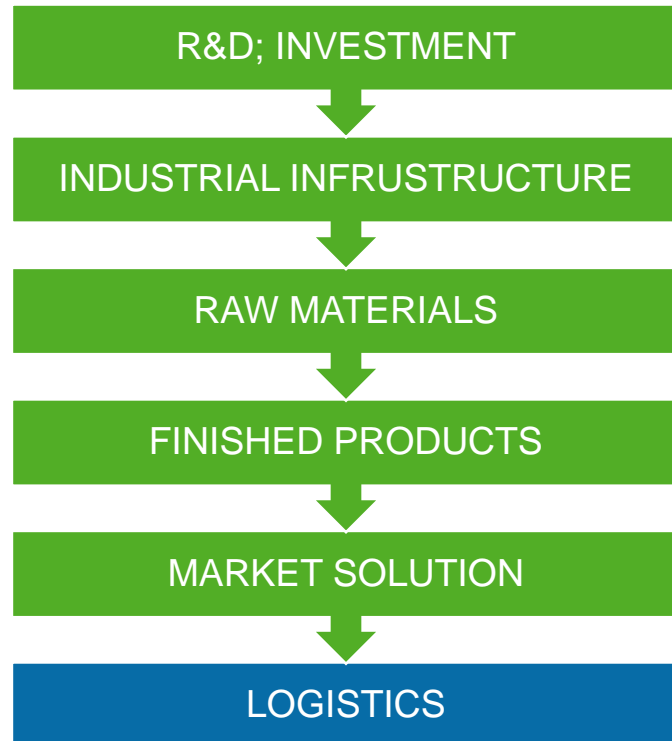
Incorporated in  
**2007**



Service  
**Domestic logistics**  
**Freight forwarder**  
**Logistics và warehouse**  
**Customs Service**

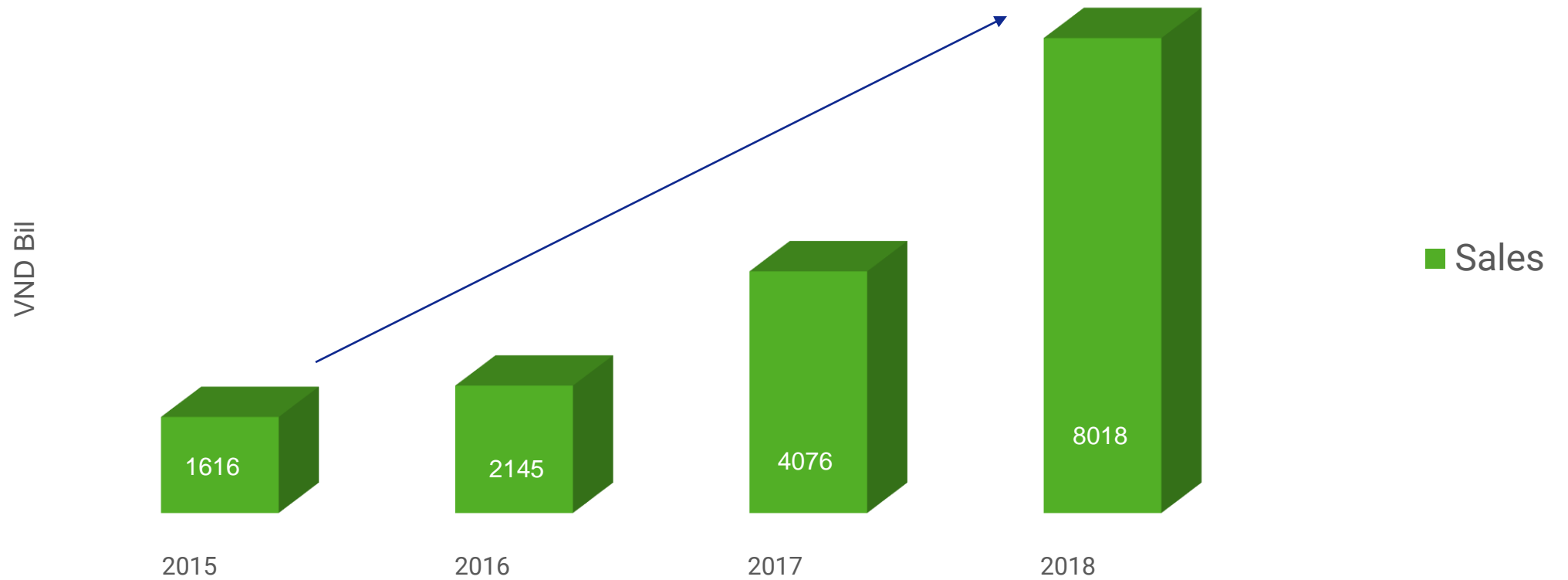


Website  
**antin@antinlogistics.com**



# BUSINESS RESULTS

Consolidated sales in 2018 grew significantly, up 97% yoy





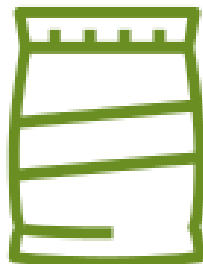
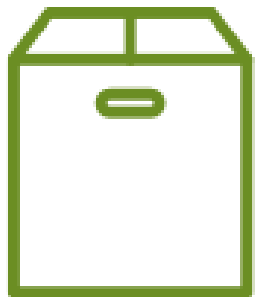
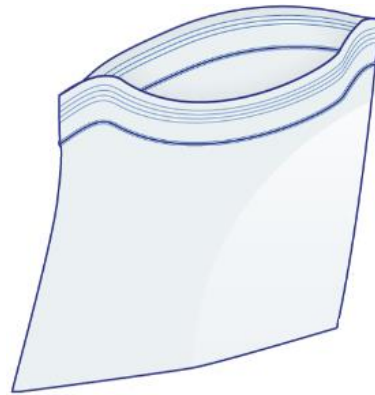
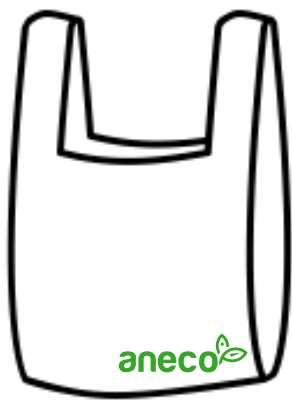


# PART III: PLAN 2019 & VISION 2020-2025

# FACTORY NO.8 IN NAM SACH, HAI DUONG

An Phat Plastic is the leading mono-layer packaging manufacturer in South East Asia with production capacity of 8,000 tons/month. In Jan 2019, the exports volume rose to 9,100 tons/month, raising the need to expand production

In 2019, An Phat planned to build Factory No.8, raising the production capacity to 10,000 tons/month in 2019 and 12,000 tons/month in 2020



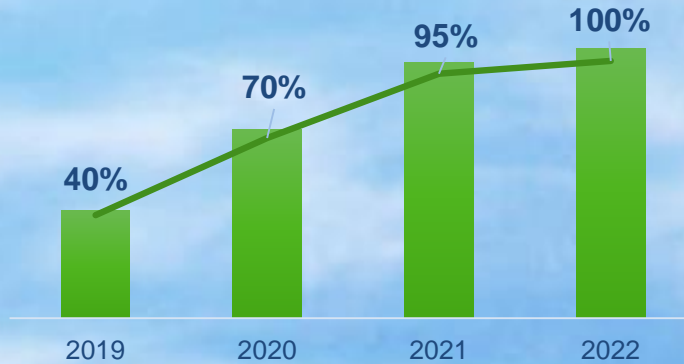
## FamilyMart





## RENOVATION & MAINTENANCE WORKS AT AN PHAT COMPLEX

OCCUPIED RATE (%)

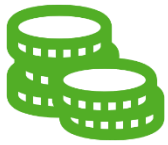


**Implement renovation & maintenance works to achieve 40% of occupation rate at An Phat Complex in 2019:**

- Warehouse system
- Internal road system
- Power station, electricity & water treatment system



# PRECISION ENGINEERING FACTORY



Investment  
**VND 650 bil**



Employees  
**200**

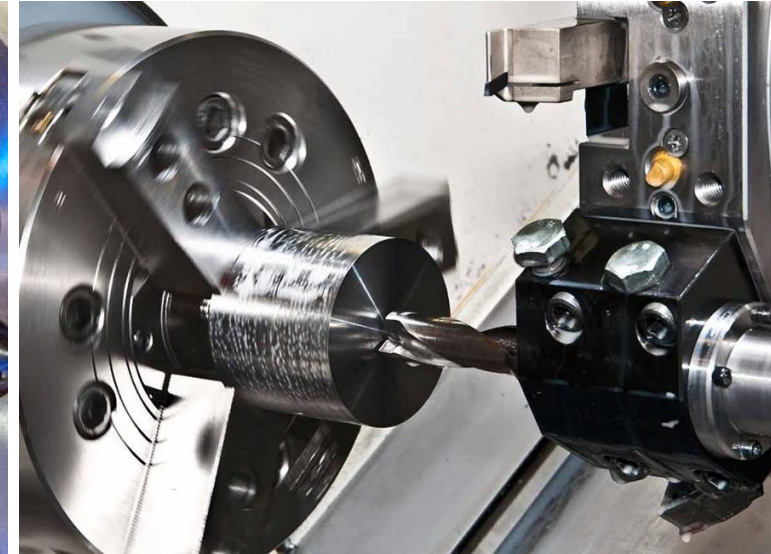


Infrastructure  
**An Phat Complex**

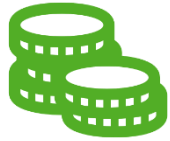


Ready to use facilities

- **Water & Electricity System**
- **Water treatment system**



# MOLDING FACTORY



Investment  
**VND 980 bil**



Employees  
**100**

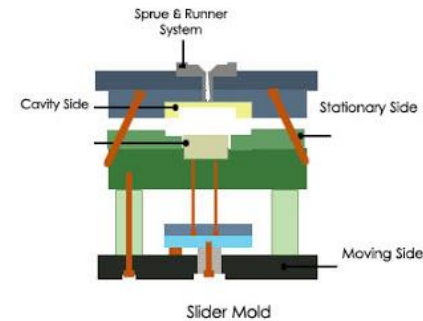


Infrastructure  
• **An Phat Complex**

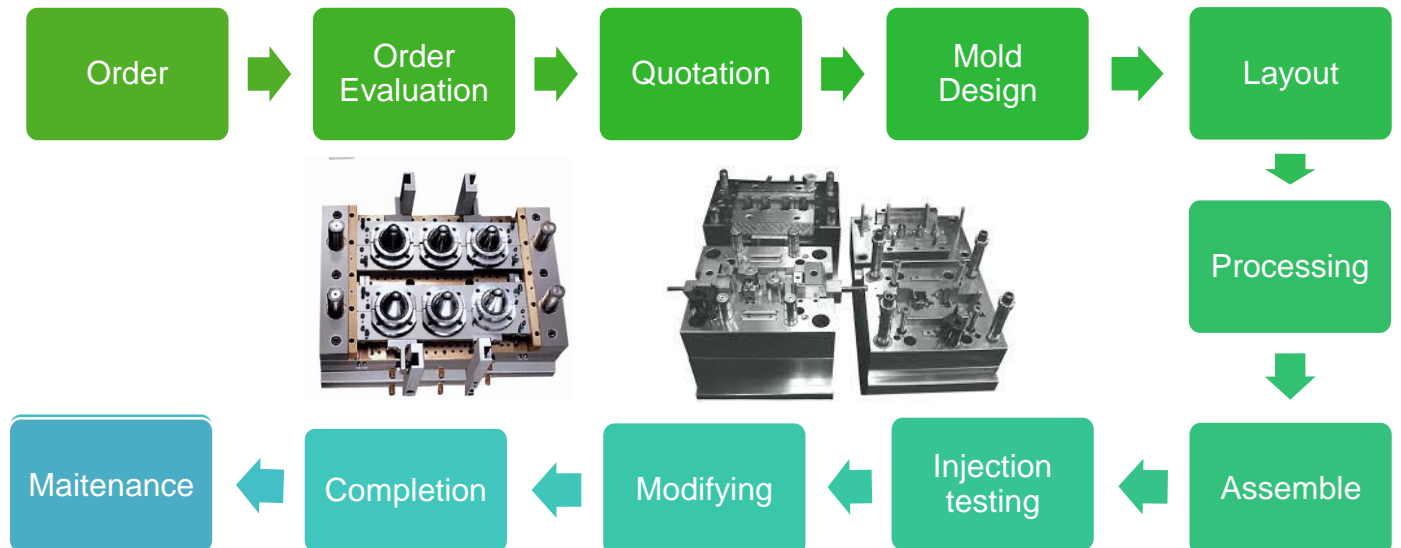
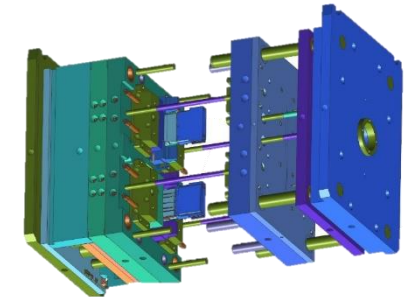


Ready to use facilities  
• **Water and Electricity System**  
• **Water treatment system**

## Two plate mold

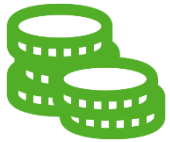


## Three plate mold





# PCB-FPCB-PCBA FACTORY



Investment outlay  
**300 billions VND**



Employee  
**63**



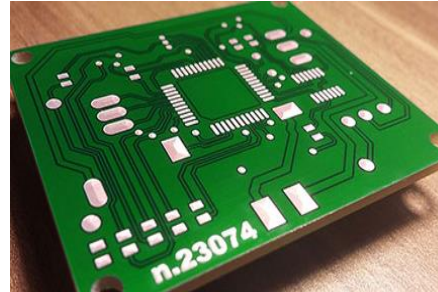
Infrastructure  
**An Phat Complex**



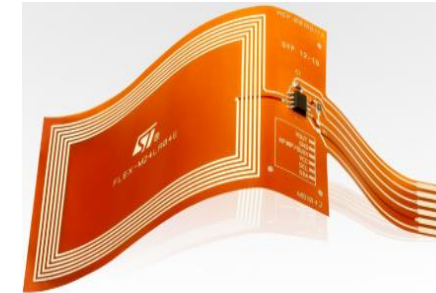
Available infrastructure

- **Electric-water system, internal roads**
- **Waste water treatment system, power station**

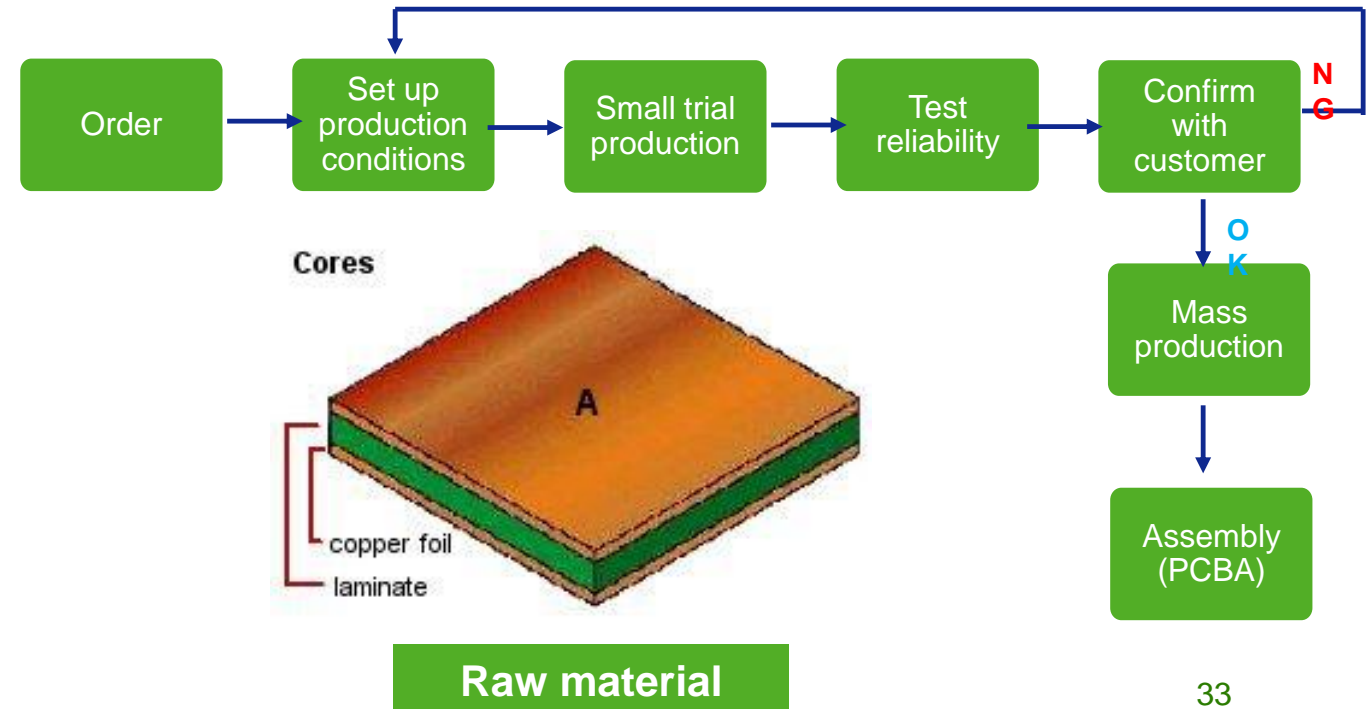
Printed Circuit Board  
(PCB)



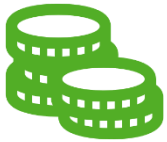
Flexible Printed Circuit  
Board (FPCB)



Printed Circuit Board  
Assembly (PCBA)



# ITO FILM FACTORY



Investment outlay  
**300 billions VND**



Employee  
**63**

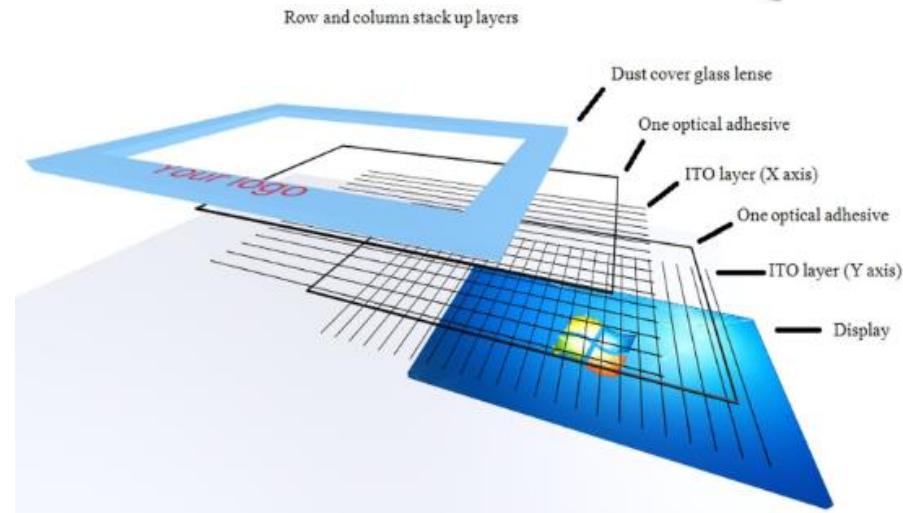


Infrastructure  
**An Phat Complex**



Available infrastructure

- **Electric-water system, internal roads**
- **Waste water treatment system, power station**



ITO film for LED film



ITO film for LED Glass



ITO film for solar cell



ITO film for Switchable LCD film



ITO film for EMI Shielding





- High technology building materials factory
- Engineering injection molding factory
- Environmental friendly bioplastics factory

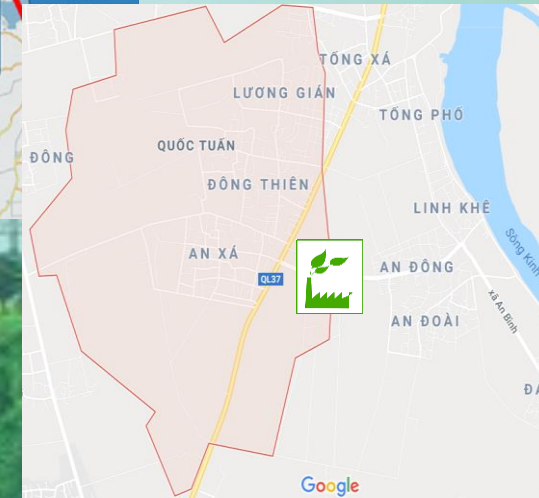


AN PHAT  
COMPLEX

## PROMOTE PLASTIC SUPPORTING INDUSTRY

- Premium industrial packaging factory
- High technology supporting industrial factory
- Cluster of plastic supporting industry factory





# INDUSTRIAL REAL ESTATE

## QUOC TUAN, HAI DUONG LONG THANH, DONG NAI





SALES TARGET 2019  
**VND10,000 BIL**

2019



An Phat Holdings has accumulated sufficient resources to expand business activities, adding value for society & investors.

## VISION 2025

### FACTORIES

16 factories, 3 industrial zones & other manufacturing campus

SALES  
**USD 1 BIL**

### EMPLOYEES

8000 employees in Hai Duong  
2000 employees in other provinces & foreign countries





THANK YOU!